

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser:

371

HUDSON BAY COMPANY OF ILLINOIS, INC.
2525 NEVADA AVENUE N STE 103
MINNEAPOLIS, MN 55407

Name and Address of Charitable Organization:

CT No. 115285 F.E.I.N. No. 41-1902341
Organic Consumers Fund
Name of Charity
6101 Cliff Estate Road
Address of Charity
Little Mearns, MN 55614
City, State, and ZIP Code of Charity

National Campaign ☒

California Campaign ☐

Telephone Cansers
(Type of Activity)

held (on) (from) 1-1, 20 02, to 12-31, 20 02
(Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)
If other, provide brief explanation _____

Fee ☐ Percentage ☒
Other ☐

1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)

a. _____
b. _____
c. _____
d. _____

G. TOTAL REVENUE

46,402.94
A.
B.
C.
D.
E.
Fa.
Fb.
Fc.
Fd.

46,402.94 G.

2. EXPENSES

- A. Fees or commissions Prof Solicitors share
- B. Salaries phone staff & support staff
- C. Payroll taxes minn office expenses
- D. Employee benefits Bank & credit card fees
- E. Cost of merchandise for resale Travel, Training, Incent
- F. Cost of entertainment printing
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment Representation
- K. Facilities charge rent
- L. Permits Bands & Registration
- M. Other expenses: (Specify)

a. OFFICE Supplies
b. ACCOUNTING LEGAL & INSURANCE
c. Equip & Repair & Maintenance & Miscellany
d. Business & Support Staff

N. TOTAL EXPENSES

0
14,240.01
1,507.05
533.81
331.59
325.57
603.65
222.37
1,507.05
12.57
1,036.39
200.13
372.45
310.33
476.21
21.77
A.
B.
C.
D.
E.
F.
G.
H.
I.
J.
K.
L.
Ma.
Mb.
Mc.
Md.

23,640.79 N.

400869

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3. Amount to Charity 22,762.16 3.
4. Less additional fund-raising expenses paid by charity (to be completed by charity) ← printing 500.00 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 22,362.16 6.
7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?
- ☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge, the report is true and complete.

Signature of Commercial Fund-raiser: Mark D Smith Printed Name: Mark D Smith Title: Attorney for Hire Date: 3/10/03

Signature of Charitable Organization: Dave Anderson Printed Name: Dave Anderson Title: Pres Date: 4/9/03

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

Signature of Charitable Organization Officer/Director 1: RONNIE CUMMINS Printed Name: RONNIE CUMMINS Title: CEO Date: 3/24/03

Signature of Charitable Organization Officer/Director 2: Rose Welch Printed Name: Rose Welch Title: Treasurer Date:

Signature of authorized officer/director (Charity)

APR 14 2003
RECEIVED
COUNTY OF SAN DIEGO
CLERK OF SUPERIOR COURT

400870

Financial Accounting Report of the Telephone Canvass
 Conducted by Hudson Bay Company of Illinois, Inc. in Lincoln, NE
 On behalf of Organic Consumers Fund
 In the State of California
 January 1, 2002 through December 31, 2002

INCOME

Telephone Canvass Revenue

\$ 46,402.94

EXPENSES

	Membership	Fundraising	Education	Call to Action	TOTAL
Phone Staff Payroll	\$ 5,034.65	\$ 8,055.44	\$ 5,034.65	\$ 2,013.86	\$ 20,138.60
Support Staff Payroll	3,865.36	6,184.57	3,865.36	1,546.14	15,461.42
Telephone	2,216.66	3,546.65	2,216.66	886.66	8,866.62
Minneapolis Office Expense	941.90	1,507.05	941.90	376.76	3,767.62
Postage	377.28	603.65	377.28	150.91	1,509.13
Bank & Credit Card Fees	333.63	533.81	333.63	133.45	1,334.52
Rent	647.74	1,036.39	647.74	259.10	2,590.98
Travel, Training & Incentives	207.24	331.59	207.24	82.90	828.97
Printing	140.98	225.57	140.98	56.39	563.92
Depreciation	7.86	12.57	7.86	3.14	31.43
Office Supplies	232.78	372.45	232.78	93.11	931.12
Accounting & Legal	161.57	258.50	161.57	64.63	646.26
Insurance	32.41	51.85	32.41	12.96	129.64
Equipment Repairs & Maint.	290.76	465.21	290.76	116.30	1,163.02
Advertising	138.98	222.37	138.98	55.59	555.92
Bonds & Registration	125.08	200.13	125.08	50.03	500.32
Business & Property Tax	13.74	21.99	13.74	5.50	54.98
Miscellaneous	6.88	11.00	6.88	2.75	27.51
TOTALS	\$ 14,775.50	\$ 23,640.79	\$ 14,775.50	\$ 5,910.20	\$ 59,101.98

Total Fundraising Expenses

\$ (23,640.79)

Subtotal

\$ 22,762.15

Professional Solicitor's Share

\$ -

Sponsor's Share

\$ 22,762.16

400871